



Bender, Weltman, Thomas, Perry & Co, PC
Certified Public Accountants

2007 ORTHODONTIST QUESTIONNAIRE

1. Do you have an associate in your practice?

Based on the respondents, no one has an associate at this time.

2. Average hourly wage for the following:

	<i>Lowest</i>	<i>Highest</i>	<i>Average</i>	<i>Mode</i>
Assistant	\$10	\$20	\$15.35	\$17
Front office	\$11.95	\$24	\$16.80	\$17
Office manager	\$18	\$24.78	\$21.39	\$23

3. What is your vacation structure for employees?

- 1 - 2 years of service = 1 week paid vacation*
- 3 - 4 years of service = 2 weeks paid vacation*
- 5 - 10 years of service = 3 weeks paid vacation*
- 15 + years of service = 4 weeks paid vacation*

4. Do you pay health insurance for your employees?

65% of the practices that participated in this questionnaire stated that they do pay health insurance for their employees.

5. How many new "starts" do you average in a month?

24

6. List the names of your orthodontic software you use in your practice:

The top two orthodontic softwares used were Orthosesame and Ortho II.

7. How do you market your practice for new business?

The most common response to this question was "word of mouth", followed by referrals/contact with general dentists and direct mail.

8. What publications do you subscribe to?

American Journal Of Orthodontists (AJO) and American Journal of Orthodontics and Dentofacial Orthopedics (AJO-DO)

9. What is your UCR for comprehensive ortho?

\$5,000.00 on average